

12 July 2016

PAOLO DINI - LONDON

Dimitri Pulev
Exquisite Woods Ltd

Dear Dimitri,

I am happy to write a letter of reference for your work. My first impression when you came to take measurements for the quotation was positive, as you explained clearly what you were going to do and why. Your quotation was approximately half-way between the lowest and the highest. I convinced my wife that your quotation gave me the highest confidence of best value/price ratio, and I think you proved me right. I appreciated your flexibility in rescheduling both parts of the job when, in each case, my work commitments ~~was~~ would have made it very difficult for me to stick to the original plan. Your close attention to detail for all aspects of the work was also noted and provided reassurance. The quality of the wood is excellent, and the workmanship and professionalism of your artisans outstanding. For both parts of the work your team was scrupulously punctual. I also appreciated your flexibility in adjusting to my different views and preferences regarding wood dyes and varnish finish. This has been all around an excellent experience, and I thank you very much, indeed for your outstanding work, and for the beautiful floor!

Best regards,
Paolo Dini